



HBS Kitchens & Bathrooms

Design and build your dream bathroom or kitchen.

Are you up for the challenge?

Henlow Building Supplies is a longstanding and respected name in Biggleswade. The firm began in Henlow High Street 40 years ago as a tile shop with a builders' merchant behind, moving to its current Biggleswade premises on Pegasus Drive opposite the retail park 14 years ago. A renowned one-stop shop for all your building needs, the company has now launched a new venture – HBS Kitchens and Bathrooms - in a dedicated purpose-built showroom upstairs.

The move into bathrooms and kitchens has been a natural progression for the company who offers

hundreds of different wall and floor tile options, as well as new innovations like Wetwall shower panels and luxury Karndean vinyl flooring. Sitting somewhere between companies that supply and fit and those that simply sell to trade, Henlow Building Supplies is not only competitively priced, but will work directly with customers to create exactly the kitchen or bathroom they want using the fitter or builder of their choice.

"Our aim is to build the relationship between trade, installer and customer and to manage those relationships so that the project goes smoothly" says Chris Curson, managing director.

"We leave the installing up to the experts, saving you

money and allowing us to focus on getting the design just right, although we recommend your installer takes a look before ordering.

"If you need help finding an installer you can trust, we are happy to suggest plumbers or tilers that we have worked with before on previous projects."

Being an independent builders' merchant, the HBS team knows the whole construction process inside out which is where they are invaluable to their customers.

A family firm, Chris's father David started the company in 1978 (before moving into an associated company, Henlow Bridge Lakes that specialises in camping, caravanning and fishing). David's brother-in-law Paul Sapiano still works at the company along with Chris's brother, also Paul. The two siblings joined the enterprise in 2000 after studying construction and business at college respectively. The friendly family atmosphere permeates throughout the staff, many of whom have worked for the company for years. Starting her first job in the tile shop 21 years ago, Madeleine Major has been a part of the company since it was based in Henlow and still enjoys being a member of what she describes as "such a happy team".

HBS Kitchens and Bathrooms' product range offers trade quality kitchen and bathrooms at good, better and best price points including showers, baths, WCs, basins, towel warmers, taps and tiles. Some items are available to take away from the warehouse the same day with free local delivery if the item is too bulky to collect.



But that isn't all. Jon Every, kitchen planner with over 25 years experience explains: *"We are not limited to the products on display in our showroom. We can normally obtain almost any brand or made-to-order item, especially bespoke kitchen carcass and fascia sizes that high street competitors cannot provide."*

At HBS, there is something to suit every budget, from residential to commercial projects. For example, you can buy a whole bathroom suite for just £250 including taps from stock but on the other hand, if you want to splash out on something fancier, the company is a displaying outlet for Laura Ashley products. You can also buy a select range of wall and floor tiles from the warehouse at bulk rate.

HBS takes an interest in the results of every project and loves to see customers' before and after photos, so much so, the company has set up a Pinterest board on social media that includes Customer Case Studies and Real Bathrooms Makeovers as well as lots of design inspiration.

Ideas can also be found in their new upstairs showroom that has displays with on-trend colours for bathrooms and the latest kitchen innovations.



Chris



Madeleine



Jon

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HBS Kitchens and Bathrooms has a fabulous offer for Villager readers. Simply sign up for a kitchen measure during January or March 2019 and you will be in with a chance to win a Carron Phoenix Larunda 3-in-1 hot tap worth up to £650.